## The Affluent Society

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## The Affluent Society

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## CONTENTS

	Page
CHAPTER I The Affluent Society	1
CHAPTER II The Concept of the Conventional Wisdom	7
CHAPTER III Economics and the Tradition of Despair	21
CHAPTER IV The Uncertain Reassurance	34
CHAPTER V The American Mood	48
CHAPTER VI The Marxian Pall	64
CHAPTER VII Inequality	78
CHAPTER VIII Economic Security	98
CHAPTER IX The Paramount Position of Production	121
CHAPTER X The Imperatives of Consumer Demand	139
CHAPTER XI The Dependence Effect	152

xii	Contents
CHAPTER XII The Illusion of National Security	161
CHAPTER XIII The Vested Interest in Output	181
CHAPTER XIV The Bill Collector Cometh	197
CHAPTER XV Inflation	210
The Monetary Illusion	226
Production versus Price Stability	239
CHAPTER XVIII The Theory of Social Balance	251
CHAPTER XIX The Investment Balance	270
CHAPTER XX The Transition	281
CHAPTER XXI The Divorce of Production from Security	292
The Redress of Balance	308
The New Position of Poverty	322
CHAPTER XXIV Labor, Leisure, and the New Class	334
On Security and Survival	349
Index	357

by people as punitive." This was at a time when the inflationary effect of a very high level of investment was causing concern. The same individuals who were warning about the inimical effects of taxes were strongly advocating a monetary policy designed to reduce investment. However, an understanding of our economic discourse requires an appreciation of one of its basic rules: men of high position are allowed, by a special act of grace, to accommodate their reasoning to the answer they need. Logic is only required in those of lesser rank.

Finally it was argued, with no little vigor, that expanding government posed a grave threat to individual liberties. "Where distinction and rank is achieved almost exclusively by becoming a civil servant of the state . . . it is too much to expect that many will long prefer freedom to security."

With time this attack on public services has somewhat subsided. The disorder associated with social imbalance has become visible even if the need for balance between private

and public services is still imperfectly appreciated.

Freedom also seemed to be surviving. Perhaps it was realized that all organized activity requires concessions by the individual to the group. This is true of the policeman who joins the police force, the teacher who gets a job at the high school, and the executive who makes his way up the hierarchy of Du Pont. If there are differences between public and private organization, they are of kind rather than of degree. As this is written the pendulum has in fact swung back. Our liberties are now menaced by the conformity exacted by the large corporation and its impulse to create, for its own pur-

4F. A. Hayek, The Road to Serfdom (London: George Routledge & Sons, 1944), p. 98.

<sup>&</sup>lt;sup>3</sup> Arthur F. Burns, Chairman of the President's Council of Economic Advisers, U. S. News & World Report, May 6, 1955.

intellectual grandfather clause which has such sway in the science it has no real standing now.

There can be no question of the importance of the impediment. Investment in individuals is in the public domain; this investment has become increasingly essential with the advance of science and technology; and there is no machinery for automatically allocating resources as between material and human investment. But this is not all. As we have seen in earlier chapters, there is active discrimination against the investment in the public domain and hence in any part of it. The investment in the refinery is an unmitigated good. It adds to our stock of wealth. It is a categorical achievement. But the training of the scientists and engineers who will run the refinery, improve its economic efficiency, and possibly in the end replace it with something better is not a categorical good. The money so invested is not regarded with approval. On the contrary, it is widely regarded as a burden. Many will judge the magnitude of the achievement in this area by the smallness of the investment. Others will hold this investment in abeyance while arguing the ancient issue of equality. So incredible is the provision for such investment that a considerable part will have to be begged. Even the prestige of the word investment itself is not regularly accorded to these outlays. A century ago, when educational outlays were not intimately related to production, men sensibly confined the word investment to the increases in capital which brought a later increase in product. Education was a consumer outlay. The popular usage has never been revised.2

Could it be legally arranged that youngsters were sorted out at an early age, possibly by their test score in mathematics,

<sup>&</sup>lt;sup>2</sup> Since this was written and under the impact of Soviet scientific achievements there has been considerable discussion of our lag in *investment* in scientific education. However, this is being treated as a kind of aberration, and not as a fundamental flaw in our machinery of resource allocation.